

PARTNER SUCCESS SPOTLIGHT: DVP TECHNOLOGIES



ABOUT DVP TECHNOLOGIES

As an independent provider of world-wide data and voice network communications solutions, DVP Technologies focuses on improving client productivity and operations through a wide array of technology solutions while improving network reliability, business continuity, and ongoing support. DVP Technologies' professional expertise and best-in-class practices provides clients with the guidance and tools they need in all phases of design, deployment, and management of network communications services.

DVP Technologies partners with CoreSite to unite businesses across borders and oceans

For over two decades, DVP Technologies customers across various industries around the globe have turned to DVP Technologies for expert design, deployment, and management of voice and data strategies to improve productivity and operations.

DVP Technologies prides itself on helping organizations solve complex IT challenges. In a recent engagement, a large global law firm wanted to better support its expanding international network through more strategic data center partnerships and stronger control over its operating costs. The firm had infrastructure through a third-party data center, but found that the limited international connectivity options, access to other network services providers, and the high cost of scaling low-density connections were slowing its growth. DVP Technologies stepped in, recommending migration to a carrier-neutral data center provider with the expertise, scalability, and innovative technologies that could support an international deployment.

DVP Technologies recommended CoreSite colocation for its customizable data center solutions and responsive, expert customer support and sales teams. In particular, CoreSite's expansive network of carrier-neutral, enterprise-grade facilities offers a robust ecosystem of carrier partners that make it easier to source international connectivity at competitive prices. In addition, CoreSite facilities feature flexible and high-density arrays that help minimize the firm's infrastructure footprint to reduce the cost of power, cooling, and maintenance. With DVP Technologies and CoreSite, the firm can be more responsive to the needs of clients around the world and to its bottom line.

"There are a lot of options for data centers these days, but CoreSite continues to set itself apart with modern, well-managed facilities and a staff that routinely goes above and beyond expectations to get the job done. The versatile configurations and seamless connectivity to other facilities around the world make CoreSite an ideal partner for supporting our global business." - Thomas Luciano, DVP Technologies