

# THE CORESITE OPEN CLOUD EXCHANGE

ONE CONNECTION. COUNTLESS OPPORTUNITIES.

The true value of a cloud exchange resides in the ecosystem of service providers on that exchange, and how easy it is to connect to those providers. Established in 2013, the CoreSite Open Cloud Exchange is one of the first exchange platforms of its kind, built to virtually unite enterprises, networks and cloud providers, including major public clouds such as AWS, Microsoft Azure and Alibaba Cloud.

Unlike using the public Internet, the CoreSite Open Cloud Exchange establishes direct, secure, virtual connections—enabling more

control, reliability, and security for your data. This allows you to deliver your data more efficiently, all with guaranteed throughput and reduced latency.

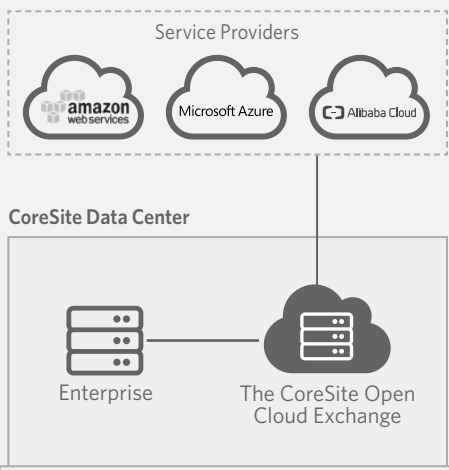
Additionally, our user-friendly online portal allows on-demand access for CoreSite customers to interface directly to virtual cloud environments. Through individualized portals, customers maintain control of data in real time, providing the scalability and elasticity essential for cloud applications.

## HOW IT WORKS

The CoreSite Open Cloud Exchange works by providing a single port into our layer 2 Ethernet switching product, enabling private virtual connections to multiple service providers. Provisioning is done in real time through a private online portal or an API.

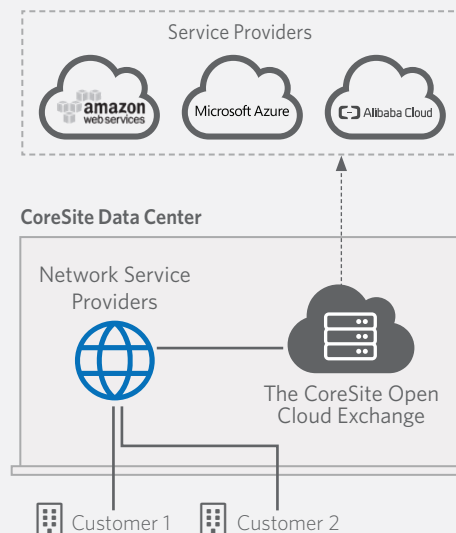
### ENTERPRISE

Enterprise customers can connect directly into the CoreSite Open Cloud Exchange.



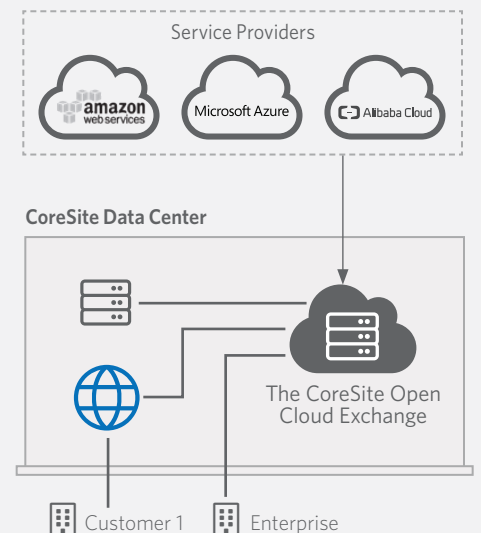
### NETWORK

Network Service Providers can provide customers with simple one-to-many connectivity.



### CLOUD PROVIDERS

Cloud Service Providers can reach enterprises deployed in CoreSite data centers and access remote enterprises through the ecosystem of network service providers.



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## BENEFITS



### ENTERPRISE

- **Guaranteed throughput** - High bandwidth network connections offer guaranteed throughput and lower latency compared to public Internet connections
- **Increased security** - Direct connections offer private network isolation and are more secure than connecting through the public Internet
- **Improved control** - Directly manage connections in near real time through the online self-service portal or APIs
- **Ecosystem access** - Single port allows users to establish multiple virtual interfaces with our growing community of cloud, network and other service providers



### NETWORK

- **Expand service offerings** - Take advantage of CoreSite's direct connectivity partnerships to leading service providers
- **Grow revenue** - Take advantage of the hybrid cloud market and meet the demand for direct connectivity solutions
- **Simplify onboarding** - Robust API functionality allows network service providers to easily configure and customize connectivity
- **Reduce costs** - Eliminate API development costs and the need for dedicated ports with the ability to access multiple providers over one port



### CLOUD PROVIDERS

- **Expand your customer base** - Increase addressable market and attract new business by offering secure, dedicated connectivity to enterprise customers
- **Enterprise access** - Reach remote enterprises via the robust ecosystem of network service and SDN providers leveraging the Open Cloud Exchange
- **Improve connectivity** - Improve network performance with guaranteed throughput and lower latency compared to public Internet connections
- **Simplify your business** - Simplify onboarding and reach customers through a single network interface

## TECHNICAL SPECIFICATIONS



### Open Cloud Exchange Port

Single cross connect cable from customer deployment to Open Cloud Exchange port, ability to over-provision

## 5M-100G

### Connection Options

Available in 5M-100G (EVC service rates), 1G, 10G, 100G (ports)



### Robust API functionality

Ability to orchestrate service provisioning through APIs

For a complete list of service providers available via the CoreSite Open Cloud Exchange, visit [coresite.com/ocx](https://coresite.com/ocx)

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