



CoreSite Announces New Services And Partnerships To Power The Cloud-Enabled Data Center

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Launches "Open Cloud Exchange" for Public, Private and Hybrid Cloud Services

DENVER, Jan. 18, 2013 /PRNewswire via COMTEX/ --CoreSite Realty Corporation (NYSE: COR), a provider of powerful, network-dense data center campuses and the CoreSite Mesh, which enables interconnected communities of service providers and enterprises, today announced a new initiative designed to enhance the capabilities of its cloud-enabled data centers for customers.

CoreSite's Open Cloud Exchange improves customer choice by offering best-of-breed partnerships and services from a broad range of providers. It enables the enterprises, Managed Service Providers (MSPs) and Systems Integrators (SIs) in CoreSite facilities to connect directly, via a single resource, to the cloud service providers of their choice. It is available immediately in seven of CoreSite's North American data center campuses including Los Angeles, San Francisco Bay Area, Chicago, New York, Northern Virginia, Boston, and Washington, DC. The Open Cloud Exchange responds to a significant worldwide growth in demand for public, private, and hybrid cloud interconnection and management services. It provides customers with flexible options to securely and easily connect to all types of cloud offerings.

"We're building the industry's premier home for cloud services," said Jarrett Appleby, COO, CoreSite. "With networks—the oxygen for cloud services—as the foundation, adding the industry's leading cloud providers will create best-in-class scalability, management, automation, software, and many-to-many exchange capability. The Open Cloud Exchange offers our customers enormous provider flexibility, guaranteed performance, real-time monitoring, and easy management of cloud infrastructure services."

Initial best-of-breed partners

Four industry leaders join CoreSite in providing initial Open Cloud Exchange services, with more expected:

- CENX, a leader in Carrier Ethernet interconnect systems and services, will provide its CENX Automated Ethernet Lifecycle Management software specially designed for CoreSite's Open Cloud Exchange, enabling easy, single sign-on management of Layer 2 cloud infrastructure services and full MEF CE 2.0 compatibility.
- RightScale, the leader in cloud computing management, will provide the platform to easily deploy and manage business-critical applications across public, private, and hybrid clouds. RightScale offers efficient configuration, monitoring, automation, and governance of cloud computing infrastructure and applications.
- RiverMeadow Software will deliver its industry-leading automated cloud onboarding SaaS developed specifically for migrating servers and workloads into and between Carrier Service Provider Clouds.
- Brocade, an industry leader in reliable, high-performance network solutions, will provide the hardware infrastructure and switching logic at the heart of the Open Cloud Exchange.

"Powered by class-leading Ethernet management software from CENX, CoreSite's Open Cloud Exchange sets a new standard for data centers by enabling customers to create secure, on-demand, high-performance connectivity to the cloud services of their choice," said Nan Chen, President of CENX. "We are thrilled to be part of the launch of this powerful, industry-leading product."

"Customers need to choose their data center and cloud services management providers carefully," said Michael Crandell, CEO, RightScale. "Vendor neutrality, scale, interoperability, management capabilities, and access to a rich environment of providers are all important considerations. CoreSite and RightScale are working together to provide just that."

"Our goal is to make cloud onboarding fast, simple and cost efficient," said Mark Shirman, CEO, RiverMeadow Software. "It is about making it easy for customers to take full advantage of the wide portfolio of cloud services offered to them by CoreSite, without the usual hassles of templating, scripting and repurposing tools such as back-up and recovery."

Additional services in 2013

The initial partners and services offered in the Open Cloud Exchange announced today are available immediately and will expand with other best-of-breed partners. Future enhancements will strengthen customers' cloud management capabilities and will enable:

- Connection to providers across multiple CoreSite locations within the same metropolitan area
- Connections between customers and providers in various on-net buildings throughout the country
- Choice between numerous software and services providers to support performance sensitive customer applications through a marketplace portal

About CoreSite

CoreSite Realty Corporation (NYSE: COR) is the data center service provider chosen by more than 750 of the world's leading carriers and mobile operators, content and cloud providers, media and entertainment companies, and global enterprises to run their performance-sensitive applications and to connect and do business. CoreSite propels customer growth and long-term competitive advantage through the CoreSite Mesh by connecting the Internet, private networking, mobility, and cloud communities within and across its 14 high-performance data center campuses in nine markets in North America. With direct access to 275+ carriers and ISPs, over 180 leading cloud and IT service providers, intersite connectivity, and the nation's first Open Cloud Exchange that provides access to thousands of lit buildings and multiple key cloud on-ramps, CoreSite provides easy, efficient and valuable gateways to global business opportunities. For more information, visit www.CoreSite.com.

Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: adverse developments in economic conditions or the demand for data center space in the markets in which CoreSite operates; increased operating costs; significant competition in the data center industry and an inability to lease vacant space, renew existing licenses or release space as licenses expire; changes in real estate and zoning laws and increases in real property tax rates; lack of sufficient customer demand to realize expected returns on our investments; and other factors affecting the datacenter industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite from time to time with the Securities and Exchange Commission.

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