



## IT Service Provider BBH Solutions Deploys in CoreSite's Secaucus Facility for Reliability and Scalability

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DENVER--(BUSINESS WIRE)--Apr. 28, 2014-- [CoreSite Realty Corporation](#) (NYSE:COR), a provider of secure, reliable, high-performance data center solutions, today announced that [BBH Solutions, Inc.](#), a New York-based IT systems and cloud integration firm, has chosen CoreSite's "NY2" data center in Secaucus, N.J., for its data center solution. BBH Solutions is the first regional systems integrator to deploy at NY2.

BBH Solutions selected CoreSite to support its mission-critical production environment because of CoreSite's scalable platform and track record of reliability as an owner and operator of data centers. In addition to a private cage, BBH Solutions is leasing office space at NY2, which expands its current office locations to three, giving it a dedicated demonstration space for customers in the Tri-State area.

"It was important to us to choose a long-term data center partner that we can rely upon to meet our performance-sensitive requirements," said Bruce B. Hoernecke, President and CEO at BBH Solutions, Inc. "Not only does CoreSite offer the reliability we need for our clients, it has the capacity to scale with our business. Choosing a provider that owns the facility gives BBH Solutions peace of mind that we will never be asked to move from another facility and we will have the ability to scale our solutions."

CoreSite customers deployed at NY2, including those connected at CoreSite's NY1 data center in Manhattan, can now leverage a low-latency direct connection to BBH Solutions' services through either direct cross-connect, or a 1 Gig or 10 Gig Ethernet connection.

"As one of the leading New York-area providers of converged voice, data and video solutions, cloud solutions and custom IT service plans, BBH Solutions will leverage CoreSite's flexible and scalable platform," said Rob Rockwood, SVP General Management at CoreSite. "Our network-dense environment will provide BBH Solutions the capability to take its business to the next level."

Located in Secaucus, CoreSite's state-of-the-art NY2 facility's phase I build of 36,000 sf of raised floor space, as well as 4.5 MW of critical power capacity provides network-dense, cloud-enabled high-performance data center capacity with the ability to scale within the facilities' 280,000 gsf. The data center is tethered to CoreSite's NY1 data center in Manhattan via dark fiber and lit interconnection services, creating one of the most scalable low-latency campuses in the greater New York area.

For more information on CoreSite's NY2 data center, visit [www.coresite.com/locations/new-york/ny2](http://www.coresite.com/locations/new-york/ny2).

### About BBH Solutions Inc.

BBH Solutions is a leading cloud computing and managed services integrator for mid-market companies in the New York City region. BBH Solutions' expert engineers create real world business solutions using complex technologies from vendors such as Cisco, Microsoft, VMware, and EMC. BBH's customers enjoy solutions that work seamlessly with their own ways of doing business, enabling them to share information from anywhere in the world over any device platform. BBH Solutions was founded in 1989 and has developed its services to include Corporate IT Relocations, Voice/Data/Video Unified Communications, Systems Integration and Audio Visual solutions.

BBH Solutions launched its cloud integration services program in 2011. This program offers enterprise-level services to companies of virtually any size, including: virtual private cloud, hosted Cisco Unified Communications, multi-site secure backup, and 24/7 managed services. To continue to meet exponential customer demand, BBH teamed with CoreSite in 2014, taking data center and office space in their NY2 facility in Secaucus, NJ. For more information, go to [www.bbhhinc.com](http://www.bbhhinc.com).

### About CoreSite

CoreSite Realty Corporation (NYSE:COR) delivers secure and reliable data center solutions across eight key North American markets. CoreSite connects, protects and delivers an optimal performance environment and continued operation of mission-critical data and IT infrastructure for enterprises and Internet, private networking, mobility, and cloud service providers. CoreSite's scalable platform of over two and a half million square feet of efficient, network-dense, cloud-enabled data center capacity enables customers to accelerate business performance, reduce operating costs and increase flexibility across their IT and communications systems. CoreSite's 350+ professionals deliver best-in-class service by placing customer needs first in supporting the planning, implementation and operating requirements foundational to delivering reliable, secure and efficient IT operating environments.

More than 800 of the world's leading enterprises, carriers and mobile operators, content and cloud providers and media and entertainment companies choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. CoreSite provides valuable gateways to global business opportunities with direct access to more than 275 carriers and ISPs, inter-site connectivity and CoreSite's Open Cloud Exchange, which supports rapid, efficient and scalable Ethernet access to multiple key public clouds, enabling simple, flexible, multiple-cloud capabilities. For more information, visit [www.CoreSite.com](http://www.CoreSite.com).

### Forward-Looking Statements

*This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control, that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: the geographic concentration of CoreSite's data centers in certain markets and any adverse developments in local economic conditions or the demand for*

*data center space in these markets; fluctuations in interest rates and increased operating costs; difficulties in identifying properties to acquire and completing acquisitions; significant industry competition; CoreSite's failure to obtain necessary outside financing; CoreSite's failure to qualify or maintain its status as a REIT; financial market fluctuations; changes in real estate and zoning laws and increases in real property tax rates; and other factors affecting the real estate industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite from time to time with the Securities and Exchange Commission.*

Source: CoreSite Realty Corporation

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