



CoreSite Joins the VMware Technology Alliance Partner Program

October 1, 2020

DENVER--(BUSINESS WIRE)--Oct. 1, 2020-- CoreSite Realty Corporation (NYSE:COR) (the "Company"), a premier provider of secure, reliable, high-performance [data center](#), [cloud](#) and [interconnection](#) solutions across the U.S., and a VMware Technology Alliance Partner, today announced it has joined the [VMware Technology Alliance Partner \(TAP\) program](#). Members of the TAP program collaborate with VMware to deliver innovative solutions for virtualization and cloud computing. The diversity and depth of the TAP ecosystem provides customers with the flexibility to choose a partner with the right expertise to satisfy their unique needs.

Accelerating Business Innovation with VMware Cloud on Dell EMC

VMware is enabling customers to build, run, manage, connect, and protect any app on any cloud and is working with CoreSite to deliver VMware Cloud on Dell EMC across their national platform of cloud-enabled data centers. This VMware-managed public cloud solution to be deployed in CoreSite data centers simplifies an enterprise's digital transformation by providing unparalleled operational consistency between on-premises, colocation, and public cloud environments – while addressing common challenges for the enterprise to support an increasing remote workforce, unpredictable data growth, security and regulatory requirements, along with inconsistent performance of shared infrastructure solutions. CoreSite is already working with VMware to deliver VMware Cloud on AWS to mutual customers.

With thousands of members worldwide, the VMware TAP program includes technology partners with the shared goal to bring the best expertise and business solutions for each unique customer environment. CoreSite's national platform of enterprise-class, cloud-enabled data center campuses creates a Center of Excellence to accelerate innovation for emerging AI, machine-learning, IoT, 5G, and distributed edge applications that require low-latency integration with leading network, content, and cloud service providers. CoreSite's highly interconnected, scalable and compliant, cloud-adjacent digital campuses offer on-net, low-latency connectivity to leading cloud availability zones, CDNs and global network service providers via high-speed fiber and virtual interconnects on the CoreSite Open Cloud Exchange® – enabling enterprises to more simply and cost effectively deploy modern distributed applications.

"Enterprises are increasingly looking to bare-metal solutions within the data center ecosystem to solve for performance and security, along with regulatory and data compliance requirements not easily addressed by the public cloud," said Steve Smith, CoreSite's Chief Revenue Officer. "Additionally, traditional on-premises data centers are challenged to support modern HPC applications and have limited connectivity options to cloud availability zones - making it more difficult and costly to support modern, low-latency applications. Deploying VMware Cloud on Dell EMC at CoreSite improves performance and removes the friction enterprises can experience when implementing a digital strategy by streamlining operations, accelerating innovation, and reducing TCO."

"We are excited to work with CoreSite to accelerate and simplify enterprise digital transformation using VMware Cloud on Dell EMC in CoreSite locations," said Fidelma Russo, Senior Vice President and General Manager, Cloud Services Business Unit, VMware. "With VMware Cloud on Dell, enterprises can deploy modern applications with latency and data compliance requirements, allowing key resources to focus on business applications that drive top-line growth and differentiation. CoreSite campuses support strict regulatory and data compliance requirements, but also offer tight integration with leading public cloud services on the Open Cloud Exchange that enterprises require to support distributed applications."

Other Highlights

- **VMware Cloud on Dell EMC @CoreSite** – Will deploy modern applications on VMware Cloud on Dell EMC in CoreSite locations and realize a public cloud model while meeting data compliance and latency requirements
- **CoreSite Open Cloud Exchange** – Deploy distributed applications quickly and simplify multi-cloud, multi-site architecture
- **The Bare Essential to Bare-Metal Cloud** – For low latency applications requiring the highest level of performance and security such as artificial intelligence, machine learning, blockchain, data analytics and HPC environments
- **Accelerate Your Digital Business with CoreSite** – Read about the competitive advantages your business can benefit from by working with a network-dense, cloud-enabled colocation provider like CoreSite
- **Request a tour** – Take a tour and find out what all the CoreSite buzz is about
- **Contact Us** – Need help with your hybrid/Multi-cloud strategy or have an immediate sales question? CoreSite is committed to responding to your inquiries as quickly as possible

About CoreSite

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center, cloud, and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 1,350 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Our scalable, flexible solutions and 450+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships. For more information, visit www.CoreSite.com.

Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking

statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: the geographic concentration of the Company's data centers in certain markets and any adverse developments in local economic conditions or the level of supply of or demand for data center space in these markets; fluctuations in interest rates and increased operating costs; difficulties in identifying properties to acquire and completing acquisitions; significant industry competition, including indirect competition from cloud service providers; failure to obtain necessary outside financing; the ability to service existing debt; the failure to qualify or maintain its status as a REIT; financial market fluctuations; changes in real estate and zoning laws and increases in real property tax rates; the effects on our business operations, demand for our services and general economic conditions resulting from the spread of the Novel Coronavirus ("COVID-19") in our markets, as well as orders, directives and legislative action by local, state and federal governments in response to such spread of COVID-19; and other factors affecting the real estate industry generally. All forward-looking statements reflect the Company's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, the Company disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause the Company's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in its most recent annual report on Form 10-K, and other risks described in documents subsequently filed by the Company from time to time with the Securities and Exchange Commission.

VMware and VMware Cloud are registered trademark of VMware, Inc. in the United States and other jurisdictions. All other marks and names mentioned herein may be trademarks of their respective companies.

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