



CoreSite Appoints Steve Smith as Chief Revenue Officer

July 26, 2018

Announces strategic realignment of customer-facing revenue activities

DENVER--(BUSINESS WIRE)--Jul. 26, 2018-- CoreSite Realty Corporation (NYSE:COR), a premier provider of secure, reliable, high-performance [data center](#) and [interconnection](#) solutions across the U.S., today announced the promotion of Steve Smith to the newly created role of Chief Revenue Officer, effective immediately. In his new role, Mr. Smith will be responsible for all elements of the customer lifecycle related to revenue generating activities, including sales and sales engineering, marketing, and new product innovation.

In conjunction with Mr. Smith's new role, CoreSite has appointed Maile Kaiser as Senior Vice President, Sales. In this role, Ms. Kaiser joins CoreSite's leadership team and will assume Mr. Smith's direct responsibilities for leading all of CoreSite's sales executives and representatives. Ms. Kaiser most recently served as Vice President of Sales, Content and Digital Media, at CoreSite, where she was responsible for driving revenue and customer growth and managing sales teams across multiple regions with a focus on enterprise and strategic content companies.

"We are excited to announce these new roles and responsibilities, which reflect our growth as a company and the growth of our opportunities. We believe these changes will enable us to deepen and strengthen our productive capacity for generating revenue by meeting increasing customer demands, while providing valuable colleagues opportunities to have a greater positive impact on CoreSite, its customers, and its shareholders," said Paul Szurek, Chief Executive Officer of CoreSite.

About CoreSite

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 1,350 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Our scalable, flexible solutions and 450+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships. For more information, visit www.CoreSite.com.

Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: any adverse developments in local economic conditions or the demand for data center space in these markets; operational difficulties, including difficulties relating to information systems, internal processes and information security; significant industry competition; financial market fluctuations; and other factors affecting the real estate industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite from time to time with the Securities and Exchange Commission.

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