



CoreSite Signs Agreement with China Telecom Americas to Support U.S. Customer Expansion

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DENVER--(BUSINESS WIRE)--Jul. 30, 2014-- [CoreSite Realty Corporation](#) (NYSE:COR), a provider of secure, reliable, high-performance data center solutions, today announced a multi-year contract with China Telecom Ltd. to expand the U.S. data center footprint of one of China Telecom's premier customers – the first such agreement between CoreSite and China Telecom on behalf of this third party.

With this expansion, China Telecom provides a larger network to its customer for delivering online and mobile marketplace solutions across the U.S. The deployment is located at CoreSite's Coronado data center campus in Santa Clara, Calif.

"It was critical to find a provider that could be trusted to deliver a scalable and reliable combination of space, power and connectivity for our partner's expanding U.S. business," said Joe Han, President, China Telecom Americas. "In addition to having the right data center infrastructure in Silicon Valley, CoreSite was able to meet our stringent security and technical requirements, and provide vital network connections."

"CoreSite is deeply honored to work with China Telecom, one of China's largest and most innovative companies," said Tom Ray, CEO of CoreSite. "We are confident that through this agreement, CoreSite and China Telecom will provide their strategic customer with the capacity, security and network needed to expand their business."

CoreSite's Coronado campus is part of the larger CoreSite Silicon Valley market, which is currently comprised of five data centers and more than 860,000 square feet of data center space. With available assets in its portfolio that provide expansion opportunities in the Silicon Valley market to nearly 1.3 million square feet of space, CoreSite is uniquely poised to support the growth requirements of China Telecom and other customers in this market.

More information on CoreSite's Silicon Valley market can be found at: <http://www.coresite.com/locations/silicon-valley>.

About CoreSite

CoreSite Realty Corporate (NYSE:COR) delivers secure and reliable data center solutions across eight key North American markets. More than 800 of the world's leading enterprises, carriers and mobile operators, content and cloud providers and media and entertainment companies choose CoreSite to connect, protect and optimize their performance sensitive data, applications and computer workloads. Our flexible, high-performance products and 350+ dedicated employees consistently deliver unmatched, scalable data center options – all of which leads to a best in class customer experience. For more information, visit www.CoreSite.com.

About China Telecom Americas

China Telecom Americas, a wholly owned US-based subsidiary of China Telecom Corp. Ltd. (NYSE: CHA), is an international telecom provider for Data, IP and Voice Wholesale services to multinational companies, organizations and international carriers requiring China domestic services and International access to China & Asia Pacific. With headquarters in Herndon, Virginia, and offices in Chicago, Los Angeles, New York, San Jose, and subsidiaries in Toronto, Canada, and Sao Paulo, Brazil, China Telecom Americas continues to expand its strength and reach. China Telecom Americas provides locally based, one-stop-shop, turn-key solutions for everything from China domestic and international data circuits to IDC services, network management, equipment management, system integration, and much more. For additional information on China Telecom Americas, please visit www.ctamericas.com.

Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control, that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: the geographic concentration of CoreSite's data centers in certain markets and any adverse developments in local economic conditions or the demand for data center space in these markets; fluctuations in interest rates and increased operating costs; difficulties in identifying properties to acquire and completing acquisitions; significant industry competition; CoreSite's failure to obtain necessary outside financing; CoreSite's failure to qualify or maintain its status as a REIT; financial market fluctuations; changes in real estate and zoning laws and increases in real property tax rates; and other factors affecting the real estate industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite from time to time with the Securities and Exchange Commission.

Source: CoreSite

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