



XO Communications Leverages CoreSite to Launch Its New Cloud Compute Service

June 11, 2013

Bi-coastal deployment provides proximity, performance and scalability to meet customer demand and service requirements

DENVER, June 11, 2013 /PRNewswire/ -- CoreSite Realty Corporation (NYSE: COR), a premier provider of network-dense, cloud-enabled data center solutions and the CoreSite Mesh, today announced that XO Communications is launching its new XO Compute cloud service from CoreSite's facilities in Northern Virginia and Los Angeles. XO Communications, one of the largest telecommunications companies in the U.S., will offer customers across North America a new cloud service that includes storage, backup and infrastructure as a service (IaaS).

XO Communication's East and West Coast cloud deployments will leverage CoreSite's data center scalability and customer accessibility to expand and enhance its well-established best-of-breed network and service offerings, already present in both CoreSite facilities. The deployments will enable XO Communications to provide its XO Compute product portfolio to customers easily, securely and with minimal latency. CoreSite customers will also gain access to other new offerings as well, including the [XO Cloud Vault](#), [XO Cloud Drive](#), and [XO Enterprise Cloud](#) services to address storage, backup, and IaaS needs, all of which were announced this week.

XO is deploying at CoreSite's One Wilshire campus in Los Angeles which provides proximity to over 180 networks and access to a large ecosystem of digital content providers and enterprises. XO Communications will also grow its presence at CoreSite's Reston data center campus, which is strategically located along rich fiber routes and connectivity across Northern Virginia and Washington, DC, providing immediate access to communities of financial service providers, government-related agencies and other enterprises.

"Expanding with CoreSite for our new XO Compute portfolio made perfect sense," said Don MacNeil, CMO, XO Communications. "Not only do its facilities meet our growing requirements and support the needs of our customers, but its East and West Coast data centers will enable us to seamlessly integrate our new cloud offerings with our existing network presence. The expansion gives mid-size and enterprise customers nationwide, especially in financial services, healthcare and business services, easy access to our cloud services with minimal latency and maximum performance."

"We're delighted to support XO Communications' new Compute cloud services portfolio as XO Communications grows its business with us," said Jarrett Appleby, COO, CoreSite. "This expansion gives our broad community of enterprise and media customers a new cloud solution available across the CoreSite Mesh, and further strengthens CoreSite's longstanding relationship with XO Communications."

About XO Communications

XO Communications is a leading nationwide provider of advanced [IP communications](#), [managed network](#) and [cloud computing services](#) for business, large enterprise and wholesale customers. These customers include more than half of the Fortune 500, in addition to leading cable, mobile wireless and domestic and international telecommunications companies. XO offers a superior customer experience through its innovative solutions, its employees' focus on customers and the proven performance of its advanced network. To learn more about XO Communications, visit www.xo.com or blog.xo.com.

About CoreSite

CoreSite Realty Corporation (NYSE: COR) is the data center provider chosen by more than 750 of the world's leading carriers and mobile operators, content and cloud providers, media and entertainment companies, and global enterprises to run their performance-sensitive applications and to connect and do business. CoreSite propels customer growth and long-term competitive advantage through the CoreSite Mesh by connecting the Internet, private networking, mobility, and cloud communities within and across its 14 high-performance data center campuses in nine markets in North America. With direct access to 275+ carriers and ISPs, over 180 leading cloud and IT service providers, intersite connectivity, and the nation's first Open Cloud Exchange that provides access to thousands of lit buildings and multiple key cloud on-ramps, CoreSite provides easy, efficient and valuable gateways to global business opportunities. For more information, visit www.CoreSite.com.

Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control, that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: significant competition in the datacenter industry and an inability to license vacant space, renew existing licenses or renew licenses as they expire; financial market fluctuations; changes in real estate and zoning laws and increases in real property tax rates; and other factors affecting the real estate industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite from time to time with the Securities and Exchange Commission.

SOURCE CoreSite Realty Corporation

Jeannie Zaemes, CoreSite Marketing Senior Director, +1-720-446-2006, +1-866-777-CORE, Jeannie.Zaemes@CoreSite.com