



## tw telecom Provides Dynamic Network Connectivity to CoreSite's Open Cloud Exchange

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### Goal is to simplify cloud connectivity for customers

DENVER, June 10, 2013 /PRNewswire/ -- CoreSite Realty Corporation (NYSE: COR), a premier provider of network-dense, cloud-enabled data center solutions and the CoreSite Mesh, today announced a new, industry leading solutions launch with **tw telecom** (NASDAQ: TWTC) that will help enable customers to connect to cloud services with greater speed, security and flexibility.

A leading national provider of network and managed services, **tw telecom** will link its industry leading [Business Ethernet services platform](#) to CoreSite's Open Cloud Exchange, providing enterprises with dynamic private Ethernet connectivity into CoreSite's data centers and the CoreSite Mesh. This relationship will allow customers to instantaneously add and expand bandwidth capacity on the **tw telecom** network, enabling elastic connectivity to cloud providers in the data center. This capability will further evolve to include tw telecom's future Constellation Platform<sup>SM</sup> which will enable customers to "click and connect" with Dynamic Connections, building new private Ethernet network connections on-demand.

With today's announcement, **tw telecom** has completed interoperability testing between its network and CoreSite's Open Cloud Exchange. This new capability will enable enterprise customers to leverage best-of-breed cloud providers within CoreSite data centers, giving them a predictable, secure and dynamic connectivity solution not currently available today. CoreSite and **tw telecom** are committed to evolving this capability further to provide a high degree of automation that will enable both data center customers and their applications through a combination of network, APIs, and cloud exchange, delivered as one complete solution.

"Our combined development and operational capabilities bring business-grade connectivity to the world of cloud solutions," said Graham Taylor, senior vice president of marketing for **tw telecom**. "We will be enabling 'click and connect' capabilities in the CoreSite data centers so customers can immediately access the network when and where they need it."

"Relationships with companies like **tw telecom** help CoreSite bring its ecosystem of solutions to our customers and address the pain points associated with cloud connectivity," said Jarrett Appleby, chief operating officer of CoreSite. "We believe combining our Open Cloud Exchange and **tw telecom's** Business Ethernet services platform with its future Constellation Platform<sup>SM</sup> brings unique network, data center and cloud service ingredients together for our combined customers."

#### **About tw telecom**

tw telecom, headquartered in Littleton, Colo., is a leading national provider of managed services, including Business Ethernet, converged and IP VPN solutions for enterprises throughout the U.S. and globally. **tw telecom** also delivers secure, scalable private connections for transport data networking, Internet access, voice, VPN, VoIP and security to large organizations and communications services companies. Employing a resilient fiber network infrastructure, robust product portfolio and its own Intelligent Network capabilities, **tw telecom** delivers customers overall economic value, an industry-leading quality service experience, and improved business productivity. Please visit [www.twtelecom.com](http://www.twtelecom.com) for more information.

#### **About CoreSite**

CoreSite Realty Corporation (NYSE: COR) is the data center provider chosen by more than 750 of the world's leading carriers and mobile operators, content and cloud providers, media and entertainment companies, and global enterprises to run their performance-sensitive applications and to connect and do business. CoreSite propels customer growth and long-term competitive advantage through the CoreSite Mesh by connecting the Internet, private networking, mobility, and cloud communities within and across its 14 high-performance data center campuses in nine markets in North America. With direct access to 275+ carriers and ISPs, over 180 leading cloud and IT service providers, intersite connectivity, and the nation's first Open Cloud Exchange that provides access to thousands of lit buildings and multiple key cloud on-ramps, CoreSite provides easy, efficient and valuable gateways to global business opportunities. For more information, visit [www.CoreSite.com](http://www.CoreSite.com).

#### **Forward Looking Statements**

*This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control, that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: the geographic concentration of CoreSite's data centers in certain markets and any adverse developments in local economic conditions or the demand for data center space in these markets; fluctuations in interest rates and increased operating costs; difficulties in identifying properties to acquire and completing acquisitions; significant industry competition; CoreSite's failure to obtain necessary outside financing; CoreSite's failure to qualify or maintain its status as a REIT; financial market fluctuations; changes in real estate and zoning laws and increases in real property tax rates; and other factors affecting the real estate industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite from time to time with the Securities and Exchange Commission.*

SOURCE CoreSite Realty Corporation

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