



CoreSite Teams with Leading Technology Distributor Ingram Micro

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CoreSite's data center colocation services and solutions now available to thousands of value-added resellers throughout the United States and Canada

DENVER --(BUSINESS WIRE)--Jun. 23, 2016-- CoreSite Realty Corporation (NYSE:COR), a premier provider of secure, reliable, high-performance data center and interconnection solutions across the U.S., today announced a distribution agreement with [Ingram Micro Inc.](#) (NYSE: IM), a Fortune 100 company that delivers a full spectrum of global technology and supply chain services to businesses around the world. Ingram Micro will now offer [CoreSite's data center services and solutions](#) to tens of thousands of channel partners throughout the U.S. and Canada .

"The addition of CoreSite's high-performance data center colocation solutions coupled with the strength of Ingram Micro's cloud and data center resources will further enable our channel partners to solve for common customer challenges and more readily adopt trending technologies, including cloud, big data and mobility," said Bill Brandel, Executive Director, Advanced Solutions at Ingram Micro . "We are continually looking for new and innovative ways to enhance our partners' ability to offer their end customers access to secure and reliable technology solutions."

"CoreSite supports Ingram Micro's strategic vision to bring hybrid cloud solutions to the market providing its valued partners with enterprise-class facilities, a broad diversity of networks and a rich ecosystem of customers, including AWS, Microsoft and Google," said Dave Sroka, Vice President, Channel Sales at CoreSite. "CoreSite provides exceptional customer experience in every aspect of our business from our experienced channel team and pre-sales resources to our trained and certified personnel that manage and support the data center."

The addition of CoreSite data center colocation services and solutions builds on Ingram Micro's end-to-end solutions and will enable channel partners to drive additional services opportunities and grow their monthly recurring revenue. With 17 secure, reliable, high-performance, enterprise-class data centers across eight strategic [geographic markets](#) in the U.S., CoreSite provides a strong foundation for the hosted services, disaster recovery, offsite storage, and cloud solutions that IT service providers bring to their end customers. To further facilitate the new alliance with Ingram Micro , CoreSite has developed SKU-based products, making it simpler and more efficient for resellers to quote and sell as a complimentary product to their existing line card. To learn more about CoreSite, channel partners are encouraged to engage their Ingram Micro services representative.

About Ingram Micro

Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. More at www.ingrammicro.com.

About CoreSite

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 900 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Our scalable, flexible solutions and 350+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships. For more information, visit www.CoreSite.com.

Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: any adverse developments in local economic conditions or the demand for data center space in these markets; operational difficulties, including difficulties relating to information systems, internal processes and information security; significant industry competition; financial market fluctuations; and other factors affecting the real estate industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite from time to time with the Securities and Exchange Commission .

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